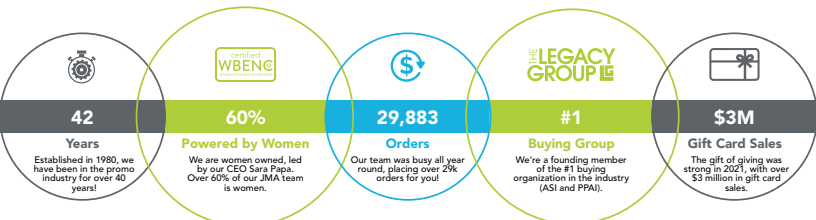


A LOOK AT THE NUMBERS



247 FULFILLMENT PROJECTS

We had 247 fulfillment projects, keeping our warehouse team busy with a vast array of tasks. From gift wrapping, individual mailers, to special custom kits, our team did it all.

84,072 FULFILLMENT SHIPMENTS

These projects were fun to fulfill, but needed to get out the door! Our fulfillment projects resulted in over 84k shipments, some bulk, bust mostly to individual homes.



Our Sister Company, Your Trusted Source for PPE & Essential Products



DistinctiveMed
a JMA company

2,266,975 MASKS

We've successfully procured for our clients since PPE started.

28,000,000 GLOVES

We've successfully procured since PPE started as well. Fun fact: our largest single bulk glove order was for 7,000,000!



jma PromoShare

Microsites are a personalized shopping and gifting platform. They're an easy and exciting way for your team to redeem offerings for virtual events, gifting programs, safety programs, participation rewards, you name it!

Corporate Programs are a tried and tested tool at JMA: we build a custom corporate catalog to fit the needs of your organization. From uniform programs to online stores, JMA has you covered.

MICROSITE & PROGRAM SUCCESSES:

- ✓ 50+ Corporate Online Stores up and running every day
- ✓ 30+ custom microsites created and fulfilled
- ✓ 75% higher feedback/positivity rate on microsites compared to emailed redemptions
- ✓ Total orders placed through microsites: 3,972

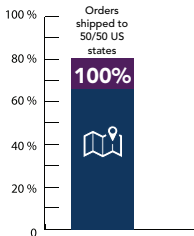


+4 NEW HIRES

We hired more full-time warehouse team members, as well as a new Account Coordinator and Program Coordinator.

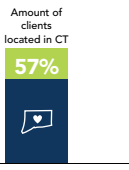
70% ↑ IN SQ FT

Our warehouse expanded, from approx. 12,000 SQ FT to over 20,000 SQ FT. Our storage game is only getting stronger!



2021 PERCENTAGE FUN

What exciting facts will you learn from our percentage breakdowns?



4 LOCAL PARTNERS:



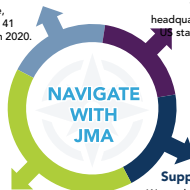
It's local supporting local:
We work daily with our trusted, small business neighbors to provide you the best screen-printing, engraving, and embroidery needs.

52

New Clients
in 2021 alone, compared to 41 new clients in 2020.

42/50 States

We have clients headquartered in 42/50 states, as well as 7 internationally headquartered clients.



24

Global Touches
In 2021 We shipped product to 24 countries other than the US.

500+

Supplier Partners
We worked with over 500 suppliers all over the world in 2021. These are suppliers we have built strong relationships with through the years.